



Building Value For 65 Years

THE Raymond Report

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Sharing, Learning And Building With The Industry's Top Talent

We all need mentors and others to look up to. Fortunately, for Raymond Construction, we have an entire network of mentors. Recently, a few of our team members attended the Construction Leadership Network (CLN) conference in Tampa, Florida to practice win-win sharing. The CLN membership is comprised of a diverse group of entrepreneurs, commercial contractors and construction industry providers from throughout the U.S. and Canada.

Our membership in the CLN enables us to exchange information, share both successes and lessons learned, and form life-long relationships with like-minded construction professionals. The mission is simple: Share...Learn...Build.

Senior Vice President David Schlimme, Central Texas Director Justin Deming, and Senior Project Manager Geoffrey West spent three days in Tampa at the annual conference. They heard from keynote speaker Anirban Basu, Chief Economist from Sage Policy Group and motivational speaker Garrison Wynn, and learned about company differentiation, performance management and how to find and develop the next generation of leadership.

"We attended focus groups ranging from specific tasks relating to project management and scheduling to higher level discussions such as company leadership and organizational health," notes David.

"We value our membership in the CLN because it makes us better contractors and we can use the information we learn in our businesses as well as on the jobsite," adds Justin. "We are already looking forward to next year's network meeting where we will have the opportunity to connect with our friends and mentors who share the same values and out-of-the-box thinking that we enjoy."



David Schlimme and Justin Deming attend one of the CLN conference's focus groups.